

# Insurance Broker

Personal Lines and/or Commercial Lines



## POSITION OVERVIEW

As an Insurance Broker in Personal Lines and/or Commercial Lines you are responsible for quoting & writing new policies, and servicing a group of valued clients. These valued clients will be looking to you for professional advice & exceptional customer service. Your positive, and innovative mindset with a focus on customer experience will support Vermilion Insurance Services objective to stand out in the marketplace and exceed expectations.

## RESPONSIBILITIES

- Deliver best in class service to your book of clients
- Earn revenue by identifying opportunities for new business with your existing clients, and acquiring new clients
- Build long lasting relationships with clients based on trust, professionalism, & pro-active thinking to protect your clients
- Maintain & grow your knowledge of the insurance industry & market
- Utilize your aptitude for technology to maximize usage of our Broker Management System
- Collaborate with your team members to support each other in providing exceptional customer experience

## REQUIREMENTS:

- You have experience in experience in Personal Lines or Commercial Lines insurance service & sales, or a willingness to learn
- General Insurance License is preferred, or working toward an insurance designation
- Unlicensed candidates will be considered based on experience
- You are a self starter with strong communication skills in person, on the phone, and in digital channels
- You are comfortable working in a variety of Microsoft programs
- You are a problem solver with a solutions based, and positive mindset
- Experience working in Epic is considered an asset

**Interested candidates are invited to email their resume & cover letter to:**  
[jason@vermillionins.ca](mailto:jason@vermillionins.ca)

